

City Partner Terry Nixon

When presented with the opportunity to become a part of *Millionaire Blueprints* and own a piece of what he considers an invaluable resource for the entrepreneur, Terry Nixon's first thought was, "Where do I sign?" He has since become a City Partner in Vancouver, British Columbia.

Nixon brings an impressive history of achievements in his diverse business career to *Millionaire Blueprints*. He started a successful computer company at age 15, and managed overseas sales with Hewlett Packard's asset management division at age 20. More recently, he served as head of corporate communications for a publicly-traded power company until joining forces with *Millionaire Blueprints*.

"*Millionaire Blueprints* has taken a brilliant concept and made it into reality. I believe that is exactly what this magazine can do for others in their pursuit not only of success, but also of excellence," Nixon says.

The following quote by one famous entrepreneur summarizes what appealed to Nixon about *Millionaire Blueprints* magazine, and it was why he wanted to be a part of the City Partner program.

"As we look ahead into the next century, leaders will be those who empower others" – Bill Gates.

"I don't believe in selling something you don't believe in. It takes heart, belief and desire to be truly successful. For me *Millionaire Blueprints* is a 'lock-and-key fit.' The statement that 'a candle loses nothing by lighting another candle' is powerful, and it is the cornerstone upon which this magazine was founded," Nixon says.

The second eldest of 10 children, Nixon grew up in the heart of the Okanagan Valley, Peachland, British Columbia. He started in business immediately out of high school where he honed his sales and marketing skills through entrepreneurial ventures, seminars, business courses and networking.

Nixon took a keen interest in business at a very young age. His computer business grew to employ a range of staff from sales associates, to inside and outside computer technicians. Once it was established, Nixon sold the business and went on to increase overseas sales at Hewlett Packard's asset management division by more than 20 percent in the first year, selling into various regions including the UK, Germany, France and the Netherlands.

As a City Partner, Nixon says he operates his *Millionaire Blueprints* Vancouver strictly by the standards of excellence described in the following quote.

“We are what we repeatedly do. Excellence, therefore, is not an act but a habit.” – Aristotle.